

I Mina'trentai Siette Na Liheslaturan Guåhan
BILL STATUS

BILL NO.	SPONSOR	TITLE	DATE INTRODUCED	DATE REFERRED	CMTE REFERRED	FISCAL NOTES	PUBLIC HEARING DATE	DATE COMMITTEE REPORT FILED	NOTES
130-37 (COR)	Joe S. San Agustín Roy A.B. Quinata Jesse A. Lujan Dwayne T.D. San Nicolas William A. Parkinson Christopher M. Dueñas Thomas J. Fisher	AN ACT RELATIVE TO AUTHORIZING THE EXTENSION OF CONCESSION AGREEMENTS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM.	6/2/23 1:53 p.m.	6/5/23	Committee on Maritime Transportation, Air Transportation, Parks, Tourism, Higher Education and the Advancement of Women, Youth, and Senior Citizens	Request: 6/5/23 6/15/23			



COMMITTEE ON RULES

Senator Chris Barnett, Chairperson
I Mina'trentai Siette Na Liheslaturan Guåhan
37th Guam Legislature

June 15, 2023

To: **Joaquin P. Taitague**
Substitute Clerk of the Legislature

From: **Senator Chris Barnett** 
Chairperson, Committee on Rules

Subject: **Fiscal Note for Bill No. 130-37 (COR)**

Håfa Adai yan Biba Guåhan!

Find the attached, Fiscal Note for the following bill:

Bill No. 130-37 (COR).

I also request that the same be sent to the respective Chairperson of the Standing Committee, to which this bill has been referred. Kindly forward the same to Management Information Services (MIS) for posting on our website.



**Bureau of Budget & Management Research
Fiscal Note of Bill No. 130-37 (COR)**

AN ACT RELATIVE TO AUTHORIZING THE EXTENSION OF CONCESSION AGREEMENTS OF THE ANTONIO B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM.

Department/Agency Appropriation Information

Dept./Agency Affected: Guam International Airport Authority	Dept./Agency Head: John Quinata, Executive Manager
Department's General Fund (GF) appropriation(s) to date: Operations	\$0
Department's Other Fund (Specify) appropriation(s) to date:	\$0
Total Department/Agency Appropriation(s) to date:	\$0

Fund Source Information of Proposed Appropriation

	General Fund:	Special Fund:	Total:
FY 2022 Unreserved Fund Balance	\$0	\$0	\$0
FY 2023 Adopted Revenues	\$0	0	0
FY 2023 Appro. (P.L. 36-107)	\$0	0	0
Sub-total:	\$0	0	0
Less appropriation in Bill	\$0	0	0
Total:	\$0	0	0

Estimated Fiscal Impact of Bill

	One Full Fiscal Year	For Remainder of FY 2023 (if applicable)	FY 2024	FY 2025	FY 2026	FY 2027
General Fund	\$0	\$0	\$0	\$0	\$0	\$0
Special Fund	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$0	\$0	\$0	\$0	\$0	\$0

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|---|-----------|--------|--------|
| 1. Does the bill contain "revenue generating" provisions?
If Yes, see attachment | // N/A | // Yes | /X/ No |
| 2. Is amount appropriated adequate to fund the intent of the appropriation?
If no, what is the additional amount required? \$ _____ | /X/ N/A | // Yes | // No |
| 3. Does the Bill establish a new program/agency?
If yes, will the program duplicate existing programs/agencies?
Is there a federal mandate to establish the program/agency? | // N/A | // Yes | /X/ No |
| 4. Will the enactment of this Bill require new physical facilities? | /X/ N/A | // Yes | // No |
| 5. Was Fiscal Note coordinated with the affected dept/agency? If no, indicate reason:
// Requested agency comments not received by due date | // Other. | // Yes | // No |

Analyst: <u>Katherine Parkinson-Borja</u>	Date: <u>6/13/23</u>	Director: <u>Lester I. Carlson, Jr.</u>	Date: <u>JUN 15 2023</u>
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Notes:
1/
See attachment

**BUREAU OF BUDGET AND MANAGEMENT RESEARCH
COMMENTS OF BILL NO. 130-37 (COR)**

The proposed legislation seeks to allow the Guam International Airport Authority (GIAA) the authority to negotiate extensions of its current concession agreements for up to three (3) additional years from what was initially agreed upon between the GIAA and its current concession vendors. Should this Bill pass, an extension of GIAA's current agreement with a concession vendor would be negotiated in the best interest of the GIAA and is subject to the approval of GIAA Board of Directors. The GIAA comments that the Bill has no impact on Government of Guam funds. GIAA further comments that this Bill would allow for the GIAA to continue generating revenue and has submitted a copy of their FY 2023 Operating Budget for reference.

**FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E**

	Actual 2021	Act/Est 2022	Budget 2022	Budget 2023
Signatory Airline Rents and Fees				
Terminal Buiding Rentals	\$ 2,795,359	\$ 2,452,702	\$ 2,456,837	\$ 2,594,511
Departure Fees	\$ 714,830	\$ 2,134,094	\$ 7,099,442	\$ 7,671,752
Common Use Ticket Counter Fes	\$ 8,018	\$ 75,805	\$ 704,266	\$ 741,438
Arrival Fees	\$ 467,453	\$ 1,500,769	\$ 5,322,813	\$ 5,751,903
Immigration Inspection Fees	\$ 85,331	\$ 447,307	\$ 2,090,359	\$ 2,256,870
Loading Bridge Use Fees	\$ 1,171,936	\$ 1,290,020	\$ 3,112,503	\$ 4,190,232
Apron Use Fees	\$ 733,212	\$ 656,025	\$ 1,105,125	\$ 1,137,637
Landing Fees	\$ 220,590	\$ 1,797,399	\$ 2,907,329	\$ 7,863,664
Total Signatory Airline Rents & Fees	\$ 6,196,728	\$ 10,354,123	\$ 24,798,674	\$ 32,210,007
Signatory Airline enplaned passengers	124,858	396,798	1,191,858	1,352,700
Signatory Airline cost per enplaned passengers	\$ 49.83	\$ 26.00	\$ 20.81	\$ 23.81
Revenue from sources other than Signatory Airline Rents & Fees				
Terminal Building				
Concession Revenue				
General Merchandise	\$ 4,421,204	\$ 7,534,538	\$ 14,854,316	\$ 15,160,000
In-flight Catering	\$ 263,497	\$ 348,242	\$ 563,014	\$ 601,067
Food and Beverage	\$ 115,867	\$ 359,393	\$ 665,301	\$ 763,769
Rental Cars	\$ 359,632	\$ 757,282	\$ 869,681	\$ 683,350
Other Concession Revenue	\$ 123,905	\$ 116,540	\$ 392,709	\$ 444,557
	\$ 5,284,104	\$ 9,115,995	\$ 17,365,022	\$ 17,632,743