

The Honorable Franklin J.A. Quitugua Speaker, Nineteenth Guam Legislature Post Office Box CB-1 Agana, Guam 96910

AUG 26 1987

Dear Mr. Speaker:

I have signed into law this day, August 26, 1987, Substitute Bill 464 (LS).

I am highly supportive of this measure. Having recently attended the 1987 Annual Meeting of the Pacific Basin Development Council, I know full well the benefits that can accrue to all Micronesian and Pacific Peoples through regional cooperative efforts. During that meeting, we were able to secure regional cooperation in Drug Enforcement Matters, including regional support for Guam's application to the federal government for assistance in expanding our local crime lab, the only such facility between Hawaii and the Philippines.

The establishment of the Guam-Micronesia Island Fair can be a tremendous aid in the development of regional tourism, agriculture and industry. This fair can help us to establish even closer economic ties with our neighbors and foster the kind of unity that will help us in making a greater economic impact in Asia and on the U.S. Mainland.

I foresee a future of greater cooperation between the people who share the common heritage of this beautiful and bountiful Pacific Ocean. This measure brings us closer to the realization of that future. It brings us closer to a time that we will truly cooperate in the elimination of common problems, like infestation of our agricultural produce from extraregional pests, and the constant threat of nuclear dumping, and the achivement of mutual success in tourism, industry, and the exploitation of our common Oceanic resources.

Sincerely,

JOSEPH F. ADA Governor of Guam

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Enclosure

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NINETEENTH GUAM LEGISLATURE 1987 (FIRST) Regular Session

CERTIFICATION OF PASSAGE OF AN ACT TO THE GOVERNOR

This is to certify that Substitute Bill No. 464 (LS), "AN ACT TO ADD A NEW 1 GCA \$1033 RELATIVE TO ESTABLISHING A GUAM-MICRONESIA ISLAND FAIR," was on the 12th day of August, 1987, duly and regularly passed.

APPROVED:

JOSEPH F. ADA Governor of Guam

Date: August 26, 1987

Public Law No. 19-7

(pr (8 27/87)

NINETEENTH GUAM LEGISLATURE 1987 (FIRST) Regular Session

Bill No. 464 (LS) Substitute by Committee on Tourism, Transportation and Communications

Introduced by:

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J. F. Quan

F. J. A. Quitugua

F. J. Gutierrez

J. G. Bamba

H. D. Dierking

E. M. Espaldon

M. K. Hartsock

P. C. Lujan M. D. A. Manibusan

J. M. Rivera

M. C. Ruth J. T. San Agustin

A. J. Shelton

T. S. Nelson

E. P. Arriola

J. G. Miles

AN ACT TO ADD A NEW 1 GCA §1033 RELATIVE TO **ESTABLISHING** Α GUAM-MICRONESIA ISLAND FAIR.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM: Legislative Finding. The Legislature finds that Micronesia Section 1. is unique in its combination of beauty in natural physical environment, in its people and their island spirit, and it varied ethnic groups, cultures, religions and lifestyles. These facets of beauty are not only the basis for attracting visitors but they are also the basis for a friendly interchange of ideas, views, as well as commercial and social bonds within Micronesia. As the Pacific region becomes increasingly competitive in the marketing of their assets and attractions, and as Micronesia in turn develops its visitor industry, it must, as a matter of deliberate policy, ensure that the benefits of tourism are shared to its optimum. As Guam is the hub of transportation and communications for Micronesia, it is incumbent upon Guam to assume leadership in the promotion of tourism and commerce for Micronesia.

Section 2. A new 1 GCA \$1033 is added to read:

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"\$1033. Guam-Micronesia Island Fair. (a) Annually, the Governor shall issue a proclamation calling upon the people of Guam to observe a Guam-Micronesia Island Fair, which shall begin on the first Friday following Easter Sunday and run for no more than seventeen (17) calendar days. The first Guam-Micronesia Island Fair shall:

- 1. Be conducted at a suitable location to be determined by the organizing committee.
- 2. Accept the participation of neighboring Micronesian nations who shall be encouraged to develop displays of handicrafts, artists works, and cultural performers.
- 3. Encourage the participation of industrial and agricultural developers in presenting exhibits of manufactured goods, agricultural products and livestock for showing or for sale.
- 4. Encourage the people of Guam, visitors to Guam, buyers and journalists from Asian rim and other nations to attend.
- 5. Be subject to a user fees of ten percent (10%) instead of the Gross Receipts Tax on all goods and services sold at the fair.
- The Department of Commerce shall be the organizing body for the Guam-Micronesia Island Fair. The Guam Visitors Bureau shall provide the necessary logistics and financial support to insure the The Department of Parks and Recreation shall success of the Fair. assist by issuing permits for booths and exhibits, and designing the general layout of booths, exhibits and activities, with cultural awareness paramount in the design. The Department of Public Works shall inspect and ensure that the public facilities at Ypao Beach Park are in good working condition to adequately protect the health and safety of the persons at the Fair. The Department of Revenue and Taxation shall issue on a priority basis a license for each type of activity being conducted at the Fair which requires a license from the The Department of Public Health shall issue licenses for the preparation and sale of food. The Department of Commerce shall provide information and assistance to participants concerning the importation requirements of statutes and the U.S. Department of

Agriculture and other agencies for importation of items into the territory for use at the Fair. The Department of Agriculture shall establish regulations for the judging of produce and livestock exhibited at the Fair. The Commissioners' Council shall create a mechanism for village competitions. The Guam Council on the Arts and Humanities shall provide technical assistance to encourage public participation of the performing and fine arts.

- (c) The Governor shall appoint, from among the personnel of the departments and agencies mentioned in Subsection (b) of this Section, personnel to insure the success of the Guam-Micronesia Island Fair.
- (d) A user fees of ten percent (10%) of the sale price of goods or services sold at the Fair shall be collected and deposited to the Treasury of Guam. Seventy-five percent (75%) of the proceeds collected shall be deposited in the General Fund with twenty-five percent (25%) to be deposited in the Guam, CNMI and Micronesian Student Loan Fund.
- (e) Within thirty (30) days of the close of each Guam-Micronesia Island Fair, the Guam Visitors Bureau shall report on the financial status of the Fair to the Governor and Legislature, and shall make recommendations to improve the implementation of the Fair, including future sites and dates of the Fair.

Section 3. Twenty-five percent (25%) of the proceeds collected under \$1033(d) GCA shall be deposited in the Guam, CNMI and Micronesian Student Loan Fund. The Fund shall be administered by the Board of Regents of the University of Guam, and all monies deposited in the Fund shall be dispensed by the Board pursuant to the established rules and regulations of the Fund. Within sixty (60) days after the closing of each fiscal year the Board shall transmit to the Governor and the Legislature an annual report of the expenditures of the Fund including, but not limited, to a balance sheet, statement of receipts and expenses thereof.

1	Section 4. A new Subsection .1024 is added to Section 19543 of the
2	Government Code to read:
3	".1024. Amounts received by a participant in the
4	Guam-Micronesia Island Fair from sales of goods or services at the
5	Fair.
6	Section 5. The Department of Commerce shall call its first
7	organizational meeting for the 1988 Guam-Micronesia Island Fair within thirty
8	(30) days of the date of enactment of this Act.
9	Section 6. 17 GCA §§22101 through 22104 are repealed.
10	Section 7. 12 GCA \$\$9301 through 9303 are repealed.

NINETEENTH GUAM LEGISLATURE

ROLL CALL SHEET

Bill No. 464 Res. No.	DATE: 8/12/87						
Res. No.							
QUESTION:							
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Nineteenth Guam Legislature Post Office Box CB-1 Agana, Guam 96910

Office of the Vice-Leaker

Telephone: 472-3405/06



Vice-Speaker

Chairman, Committee on Tourism, Transportation and Communications

July 7, 1987

The Honorable Franklin J. A. Quitugua Ninettenth Guam Legislature Post Office Box CB-1 Agana, Guam 96910

Via: Chairman, Committee on Rules

Dear Mr. Speaker:

The Committee on Tourism, Transportation and Communications to which was referred Bill No. 464, AN ACT TO ADD A NEW 1 GCA 1033, RELATIVE TO ESTABLISHING A GUAM-MICRONESIA ISLAND FAIR, has had the same under consideration and now wishes to report back the same with the recommendation to do pass as substituted.

Committee voting record is as follows:

To Do Pass Not To Pass 0 To Report Out Only 0 To Place In Inactive File

A copy of the Committee Report and all other pertinent documents are attached for your information.

Sincerely yours,

FRANKLIN J. GUTIERREZ

Attachments



Office of the Vice-Speaker

Nineteenth Guam Legistature Post Office Box CB-1 Agana, Guam 90910 Telephone: 472-3405/05



Vice-Speaker

Chairman, Committee on Tourism, Transportation and Communications

VOTE SHEET

BILL NO. 464 Substituted by Committee on Tourism, Transportation and Communications

"AN ACT TO ADD A NEW 1 GCA \$\$1033 RELATIVE TO ESTABLISHING A GUAM-MICRONESIA ISLAND FAIR."

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Committee Member	To Pass	Not to Pass	Out Only	Inactive File
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FRANKLIN J. GUTLERREZ				
Chairman		/		
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John J. Chan	Λ			
JOHN F. QUAN				
Vice Chairman				
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JOSEPH G. BAMBA				
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JOE T. SAN AGUSTIN				
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PRELIMINARY REPORT

ON BILL NO. 464

AN ACT TO ADD A NEW 1 GCA SECTION 1033, RELATIVE TO ESTABLISHING A GUAM AND MICRONESIA PACIFIC FAIR.

Introduced by: J. F. QUAN, F. J. GUTIERREZ, F. J. A. QUITUGUA

PREFACE

The Committee on Tourism, Transportation and Communications conducted a public hearing on Friday, May 29, 1987, at 10 a.m. in the Legislative Session Hall to hear testimony on Bill No. 464. Senators present were Franklin J. Gutierrez, Chairman; John F. Quan, Vice Chairman; Franklin J. A. Quitugua, Speaker; Jerry M. Rivera; Martha C. Ruth; and Marcia Hartsock.

BACKGROUND

Bill No. 464 proposes to establish an annual Guam and Micronesia Fair to encourage local residents and people from other islands to display and sell agricultural products, arts and crafts to tourists.

The fair is to be held at Ypao Beach Park on the first Friday following Easter Sunday to run for no more than 17 days.

The Guam Visitors Bureau is the organizing body for the fair.

A gross sales tax of 10% will be levied on all goods and services sold at the fair.

Section 5 of the bill will repeal Chapter 22 of 17 GCA relative to Micronesian Cultural Fair.

Section 6 of the bill will repeal Article 3 of Chapter 9 of 12 GCA relative to the Guam and Micronesian Cultural Village on Guam.

TESTIMONY

Yigo Commissioner David G. Blas recommended that the location of the fair should be left open instead of designated by law. He also testified that the 10% gross receipts tax "will only discourage participants to join in the fair." See Attachment 1.

Tom Blas of the Department of Agriculture testified that there is already the Island-wide Farmers Fair in May which is annually held in conjunction with the San Isidro fiesta in May and the Agricultural State Fair in July coinciding with the Liberation Day

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celebration. Mr. Bias and Mr. Bob Button, who represented the southern farmers, felt that having too many fairs would minimize enthusiasm.

Senator Quan said that the intent of the bill is to give the farmers and artists the opportunity to sell their products to tourists. The opportunity to sell local products would have direct economic benefits to them. Much of the money Japanese tourists spend here actually ends up in Japan because of prepackaged tours and their patronage of Japanese-owned businesses.

Senator Gutierrez asked what would be the best time to have the fair. Mr. Blas responded that March and April are the most productive months for farmers. This conflicts with Lent.

Speaker Quitugua and Senator Quan stated that the concept of the fair had been discussed and widely supported by leaders of the APIL. They view the concept as a cooperative efforts between Guam and the other neighboring islands. It would encourage the development among the islands for a strong cultural, social and economic bonds of friendship among the people of Micronesia.

Guam Visitors Bureau submitted written testimony supporting the intent of the bill. The Bureau recommends that the fair be held at the same time with National Tourism Week in May. The Bureau also recommends imposing only the 4% gross receipts tax. See Attachment 2.

The Director of Parks and Recreation submitted written testimony in favor of the bill with reservations. The Director felt the proposed 17 days is too long, especially if it is to be held at Ypao Beach Park. The beach area is highly used for family picnics. See Attachment 3.

The Director of the Department of Vocational Rehabilitation submitted written testimony. She said that to call the fair Guam and Micronesia Pacific Fair is "being elitist." She recommends the proposed gross receipts tax be waived or exempt for products sold at the fair. See Attachment 4.

Mr. Charles M. Matsutaro, Liaison Officer for the Republic of Palau, submitted a written testimony in support of the bill. See Attachment 5.

On June 29, 1987, the oversight Committee met, a quorum being present, and ordered to substitute Bill No. 464, with amendments, by voice vote, and to report it out of the Committee.

The technical amendments to the original bill are as follows:

- 1. Name the Fair "Guam-Micronesia Island Fair."
- 2. Delete the phrase "gross sales tax" (see line 18 of original Bill) to read "user fees."
- 3. Create a special fund to be called "Micronesian Student Emergency Assistance Fund." Twenty-five percent (25%) of the proceeds from the Fair is to be deposited in the fund.
- 4. Include the Guam Council on the Arts and Humanities as a participating agency.

Bill No. 464 (Substituted by the Committee on Tourism, Transportation and Communications

Introduced by:

J. F. QUAN F. J. A. QUITUGUA

F. J. GUTIERREZ

J. G. BAMBA

H. D. DIERKING

E. ESPALDON

M. HARTSOCK

P. C. LUJAN

M. D.A. MANIBUSAN

J. M. RIVERA

M. C. RUTH

J. T. SAN AGUSTIN

A. J. SONNY SHELTON

AN ACT TO ADD A NEW 1 GCA §1033 RELATIVE TO ESTABLISHING A GUAM-MICRONESIA ISLAND FAIR.

- BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM: 1
- Section 1. Legislative Finding. The Legislature finds that 2
- 3 Micronesia is unique in its combination of beauty in natural
- physical environment, in its people and their island spirit,
- and its varied ethnic groups, cultures, religions and lifestyles. 5
- These facets of beauty are not only the basis for attracting 6
- visitors but they are also the basis for a friendly interchange
- of ideas, views, as well as commercial and social bonds within 8
- Micronesia. As the Pacific region becomes increasingly competitive 9
- 10 in the marketing of their assets and attractions, and as
- Micronesia in turn develops its visitor industry, it must, as 11
- a matter of deliberate policy, ensure that the benefits of 12
- tourism are shared to its optimum. As Guam is the hub of 13
- 14 transportation and communications for Micronesia, it is incumbent
- upon Guam to assume leadership in the promotion of tourism and 15
- commerce for Micronesia. 16
- 17 Section 2. A new 1 GCA \$1033 is added to read:

- 1 "§1033. Quam-Micronesia Island Fai (a) Annually,
- 2 the Governor shall issue a proclamation calling upon the people
- 3 of Guam to observe a Guam-Micronesia Island Fair, which shall
- 4 begin on the first Friday following Easter Sunday and run for
- 5 no more than seventeen (17) calendar days. The first Guam-
- 6 Micronesia Island Fair shall:
- Be conducted at the location of Ypao Beach Park.
- Accept the participation of neighboring Micronesian
- 9 nations who shall be encouraged to develop displays
- of handicrafts, artists works, and cultural performers.
- 11 3. Encourage the participation of industrial and
- 12 agricultural developers in presenting exhibits of
- manufactured goods, agricultural products and livestock
- 14 for showing or for sale.
- 4. Encourage the people of Guam, visitors to Guam,
- buyers and journalists from Asian rim and other nations
- 17 to attend.
- 18 5. Be subject to a user fees of ten percent (10%) instead
- of the Gross Receipts Tax on all goods and services
- 20 sold at the fair.
- 21 (b) The Guam Visitors Bureau shall be the organizing body for
- 22 the Guam-Micronesia Island Fair. The Department of Parks and
- 23 Recreation shall assist by issuing permits for booths and
- 24 exhibits, and designing the general layout of booths, exhibits
- 25 and activities, with cultural awareness paramount in the design.
- 26 The Department of Public Works shall inspect and ensure that
- 27 the public facilities at Ypao Beach Park are in good working
- 28 condition to adequately protect the health and safety of the
- 29 persons at the Fair. The Department of Revenue and Taxation

- 1 shall issue on a priority basis a licen for each type of
- 2 activity being conducted at the Fair which requires a license
- 3 from that department. The Department of Public Health
- 4 shall issue licenses for the preparation and sale of food.
- 5 The Department of Commerce shall provide information and
- 6 assistance to participants concerning the importation
- 7 requirement statutes and the U. S. Department of Agriculture
- 8 shall establish regulations for the judging of produce and
- 9 livestock exhibited at the Fair. The Commissioners' Council
- 10 shall create a mechanism for village competitions. The
- 11 Guam Council on the Arts and Humanities shall provide technical
- 12 assistance to encourage public participation of the performing
- 13 and fine arts.
- 14 (c) The Governor shall appoint, from among the personnel
- of the departments and agencies mentioned in Subsection (b)
- 16 of this Section, personnel to insure the success of the Guam-
- 17 Micronesia Island Fair.
- 18 (d) A user fees of ten percent (10%) of the sale price of
- 19 goods or services sold at the Fair shall be collected
- 20 and deposited to the Treasury of Guam. Seventy-five percent
- 21 (75%) of the proceeds collected shall be deposited in the
- 22 General Fund with twenty-five percent (25%) to be deposited
- 23 in the Micronesian Students Emergency Financial Fund.
- 24 (e) Within thirty (30) days of the close of each Guam-
- 25 Micronesia Island Fair, the Guam Visitors Bureau shall report
- 26 on the financial status of the Fair to the Governor and
- 27 Legislature, and shall make recommendations to improve the
- 28 implementation of the Fair, including future sites and
- 29 dates of the Fair.

- Section 3. There is hereby created, separate and
- 2 apart from other funds of the Government of Guam, a fund
- 3 known as the "Micronesian Students Emergency Assistance
- 4 Fund. This fund shall not be commingled with other funds
- 5 and shall be kept in a separate bank account. Twnety-five
- 6 percent (25%) of the proceeds collected under Section 1033(d)
- 7 GCA shall be deposited in the fund. The fund shall be
- 8 administered by the Board of Regents of the University of
- 9 Guam, and all monies deposited in the fund shall be dispensed
- 10 by the Board pursuant to the established rules and regulations
- 11 of the fund. Within sixty (60) days after the closing of
- 12 each fiscal year the Board shall transmit to the Governor
- 13 and Legislature an annual report of the expenditures of
- 14 the fund including, but not limited, to a balance sheet,
- 15 statement of receipts and expenses thereof.
- 16 Section 4. The Board of Regents of the University of
- 17 Guam shall promulgate rules and regulations for the disbursements
- 18 of funds pursuant to Section 3 to any Micronesian student whose
- 19 legal residence is outside of Guam and who is currently enrolled
- 20 at either the University of Guam or the Guam Community College.
- 21 The Board shall select the recipients of the assistance upon
- 22 the basis of financial needs.
- 23 Section 5. A new Subsection .1024 is added to Section
- 24 19543 of the Government Code to read:
- 25 ".1024 Amounts received by a participant in the Guam-
- 26 Micronesia Island Fair from sales of goods or services at the
- 27 Fair." The first Guam-Micronesia Island Fair shall be held
- 28 beginning on the first Friday after Easter.

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- 1 Section 6 The Guam Visitors Bureau shall call its
- 2 first organizational meeting for the 1988 Guam-Micronesia Island
 - 3 Fair within thirty (30) days of the date of enactment of this
 - 4 Act.
 - 5 Section 7. 17 GCA §§22101 through 22104 are repealed.
 - 6 Section 8. 9 GCA §§9301 through 9303 are repealed.

NINETEENTH GUAM LEGISLATURE 1987 (FIRST) Regular Session

Bill No. 464

Introduced by:

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J. F. Quan

F. J. A. Quitugua

F. J. Gutierrez

AN ACT TO ADD A NEW 1 GCA \$1633, RELATIVE TO ESTABLISHING A GUAM AND MICRONESIA PACIFIC FAIR.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM: Section 1. A new 1 GCA \$1033 is added to read:

"§1033. Guam and Micronesia Pacific Fair. (a) Annually, the Governor shall issue a proclamation calling upon the people of Guam to observe a Guam and Micronesia Pacific Fair which shall begin on the first Friday following Easter Sunday and run for no more than seventeen (17) calendar days. The Guam and Micronesia Pacific Fair shall:

- 1. be conducted at the location of Ypao Beach Park.
- 2. accept the participation of neighboring Pacific nations who shall be encouraged to develop displays of handicrafts, artists works, and cultural performers.
- 3. encourage the participation of business and agriculture in presenting exhibits of manufactured goods, agricultural products and livestock for showing or for sale.
- 4. encourage the people of Guam, visitors to Guam, buyers and journalists from Asian rim and other nations to attend.
- 5. be subject to a gross sales tax of ten percent 10% instead of the Gross Receipts Tax on all goods and services sold at the fair.
- (b) The Guam Visitor's Bureau shall be the organizing body for the Guam and Micronesia Pacific Fair. The Department of Parks and Recreation shall assist by issuing permits for booths and exhibits and

designing the general layout of booths, exhibits and activities, with cultural awareness paramount in the design. The Department of Public Works shall inspect and ensure that the public facilities at Ypao Beach · Park are in good working condition to adequately protect the health and safety of the persons at the Fair. The Department of Revenue and Taxation shall issue on a priority basis a license for each type of activity being conducted at the Fair which requires a license from that department. The Department of Public Health shall issue licenses for the preparation and sale of food. The Department of Commerce shall provide information and assistance to participants concerning the importation requirements of statutes and the U.S. Department of Agriculture and other agencies for importation of items into the territory for use at the Fair. The Department of Agriculture shall establish regulations for the judging of produce and livestock exhibited at the Fair. The Commissioners' Council shall create a mechanism for village competitions.

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- (c) The Governor shall appoint, from among the personnel of the departments and agencies mentioned in Subsection (b) of this Section, personnel to insure the success of the Guam and Micronesia Pacific Fair.
- (d) A gross sales tax of ten percent (10%) of the sale price of goods or services sold at the fair shall be collected and deposited to the Treasury of Guam.
- (e) Within thirty (30) days of the close of each Guam and Micronesia Pacific Fair, the Guam Visitor's Bureau shall report on the financial status of the Fair to the Governor and Legislature, and shall make recommendations to improve the implementation of the Fair."
- Section 2. A new Subsection .1024 is added to Section 19543 of the Government Code to read:
- ".1024 Amounts received by any participant in the Guam and Micronesia Pacific Fair from sales of goods or services at the Fair." Section 3. The first Guam and Micronesia Pacific Fair shall be held beginning Friday, April 8, 1988.

Section 4. The Guam Visitor's Bureau shall call its first organizational 1 meeting for the 1988 Guam and Micronesia Pacific Fair within thirty (30) days of the date of enactment of this Act. Section 5. 17 GCA §§22101 through 22104 are repealed. 4

Section 6. 9 GCA §§9301 through 9303 are repealed.

TESTIMONY ON BILL 464 May 29, 1987

Mr. chairman and members of this committee my name is David G. Blas Commissioner of Yigo, and I'm here to testify on Bill 464 and on behalf of the people of Yigo.

First let me thank the committee for giving me the opportunity to appear and testify on a bill that I feel is very significant to the village of Yigo if not Islandwide. Although the Bill's intentions are great there are some recommendations that I would suggest for the committee to reconsider.

The location of the fair I feel should be open and not be designated by law.

10% gross receipt tax should not be implemented to our Guam producers. The charging of a 10% GRT will only discourage participants to join in the fair. As elected leaders we should be designing mechanisms to provide incentives to many of our undiscovered talent of our Island. This are some of the comments relayed to me by farmers, Taxidermist and Arts and Craft artist in Yigo.

Attachment 1

My question to this committee is that why it it that when Hotel owners come in to built in Guam, with all its financial backings and all the opportunities to make a big return on investment, a tax rebate is blindly approved by the Legislature. Now that ordinary people trying to at least advertise there goods a GRT is ready to be collected even before the opportunity to make a profit is realized.

My final observation of this bill is that rather than encouraging the farmers to really look up for "THE DAY" it is more of a deterant for them not to plant and raise their best to exhibit if this Bill becomes Law.

Thank you for the opportunity.

DAVID G! BLAS



Guam Visitors Bureau

K

(P.O. BOX 3520 AGANA,GUAM 96910) 1220 Pale San Vitores Rd. Tumon, Guam 96911 Tel: 646-8516/8466 648-5278/9/Cable: GUAMTOUF/Telex: 6432/Fax: 671-646-6861

May 25, 1987

The Honorable Franklin J. Gutierrez Vice-Speaker and Chairman, Committee on Tourism, Transportation and Communications P.O. Box CB-1 Agana, Guam 96910

Dear Vice-Speaker Gutierrez:

This is to submit written testimony supporting the intent of Bill No. 464 relative to establishing a Guam and Micronesia Pacific Fair.

Similar in concept to the proposed fair, county fairs throughout the contiguous United States are enjoying a renaissance, gaining popularity once again. The proposed Guam and Micronesia Pacific Fair could become another major tourist attraction event in our island's social calendar. Promoting the arts and agriculture of our region of the world is an excellent idea. However, to acquire the full cooperation of our island neighbors, coordination/initial communication must be made at the executive level. As in the past, the costs for joint promotions with our island neighbors in Micronesia have been largely borne by us due to their budgetary constraints. By working at the executive level, a reasonable cost-sharing solution can be reached. To further ensure the success of this event, we have certain concerns which must be addressed as follows:

1. Personnel.

The Guam Visitors Bureau can do the job required as overall coordinator as long as we do recieve the firm commitment of the other departments and agencies which are listed in the bill. A fair of this magnitude requires a considerable amount of work outlay. From a staffing viewpoint, it is conceivable to consider hiring











ATTACHMENT Z

an additional body or bodies to meet the necessary manpower requirements.

- 2. Timing. The fair is to be held a week after Easter.

 As you know, the GVB sponsors "Christmas-inGuam" in December and celebrates National
 Tourism Week in May. Planning and organizing for these major events demands a lot of
 dedicated hours and diligence from our staff.
 For purposes of coordination, it would be perhaps in our best interest to merge the proposed fair with an existing event such as
 National Tourism Week which I am recommending.
 Further, I suggest that the length of the fair
 be shortened to two(2) weeks instead of 17
 days. It would be easier to generate high
 levels of enthusiasm over a shorter period
 of time.
- 3. 10% Gross Sales Tax. Although we are not economists,
 we are unsure of the rationale to impose a 10%
 tax on sales at the fair, in lieu of the 4%
 GRT. From a marketing perspective, we feel
 that the tax is inappropriate. To attract
 artists from our island neighbors, costs must
 be minimal. Many of our local artisans engaged in cottage industries can ill afford to
 pay such a tax. Furthermore, imposition of
 such a tax may force prices up, making items
 too expensive for purchase. Rather than a 10%
 tax, we recommend imposing just the GRT.
 Depending on the marginal success of the fair,
 the 10% tax could be imposed the following year.
- 4. Budget. A budget for the fair was not addressed in the bill. Since the event would be more or less promotional, a noteworthy one at that, we recommend that a budget be tacked on to our local promotions budget. Upon reviewing the scope of the fair, we can forward a proposed budget to your office which was not provided for in our FY88 Budget request.

Upon resolution of the above concerns, we are confident that the proposed fair can be held successfully. The idea is excellent and certainly has merit, bringing local residents and island

neighbors throughout Micronesia in direct contact with our visitors. Please be advised that although I do support the intent of Bill No.464, this may not be the full position of the Board in that we have not discussed this matter during a regular board meeting. I will, however, express my views at our next meeting.

Thank you for this opportunity to submit my comments on Bill No.464. Should you have any questions, I shall be available.

Very truly yours,

David Tuncap

Chairman of the Board

DT/rc

 $\pi_{i,j}^{(i)} = \overline{\pi}_{i,j}^{(i)} \in \mathbb{R}^{n}$



DEPARTMENT OF PARKS AND RECRECTION

GOVERNMENT OF GUAM 490 Naval Hospital Road Agana, Heights, Guam 96919 Telephone: [671] 477-9620/1



Anthony C. Mariano Director

Dennis M. Zermeno Deputy Director

MAY 2 9 1987

The Honorable Franklin J. Gutierrez Chairman, Committee on Tourism, Transportation & Communications Nineteenth Guam Legislature Post Office Box CB-1 Agana, Guam 96910

Dear Vice-Speaker Gutierrez:

We feel that the concept of Bill No. 464 will be beneficial to all concerned, but the Department of Parks and Recreation does have several concerns.

- 1. We feel that seventeen (17) days is too long for such a Fair, especially if it is to be held at the Ypao Beach Park.
 - The park is a highly used area for family picnics.
 - b. If livestock is included, then accomodations have to be made to take care of their waste.
 - c. Ypao is an archaeological site under the National Register. The Department has a policy that no structure can be built allowing any objects to be driven into the ground.
- 2. Various departments have been assigned responsibilities as contained in Bill No. 464:

Part "B" of Subsection 1033 in Section 1 states:

"The Department of Parks and Recreation shall assist by issuing permits for booths and exhibits and designing the general layout of booths, exhibits and activities, with cultural awareness paramount in the design."

Is there an intent to charge for the permits? The Department feels that to be consistant with our policies, we would consider the operators of these booths as temporary vendors. The charge is only \$10.00 per permit. Also, who would be responsible for building the booths? If our department, then funding should be identified. In fact, any additional cost to any of the agencies for the Fair, funding should be identified.

ATTACHMENT 3

3. Part "B" of Subsection 1033 in Section 1 also states:

"The Department of Public Works shall inspect and ensure that the public facilities at Ypao Beach Park are in good working condition to adequately protect the health and safety of the persons at the Fair."

This responsibility is presently ours, and we would maintain these responsibilities during the Fair, with assistance from the Department of Public Works. Again, any other special requirements that is needed to accommodate the Fair, funds should be identified.

An additional note, the Festival of the Arts, sponsored by the Latte Jaycees, have a similar Fair each year. A joint project with them may be considered.

Once again, we are in favor of the concept of the Bill, but the above concerns should be addressed.

Sincerely,

ANTHONY C. MARIANO

Director



DEPARTMENT OF VOCATIONAL REHABILITATION GOVERNMENT OF GUAM 122 HARMON PLAZA - RM. B201 HARMON INDUSTRIAL PARK, GUAM 96911

May 27, 1987

MEMORANDUM

Franklin J. Gutierrez Senator, Vice-Speaker

Director, Dept. of Vocational Rehabilitation

SUBJECT: BILL 464 - ESTABLISHING A GUAM & MICRONESIA

PACIFIC FAIR

Bill 464 as written is a commendable Bill. I would like to offer some remarks:

The Guam and Micronesia Pacific Fair ought to be geographically correct. Guam is part of Micronesia. To set Guam a part from Micronesia is being an elitist; that Guam is greater or better than the rest of its island neighbors. Therefore, the fair should be the Micronesia Pacific Fair, with all of the island nations invited to participate.

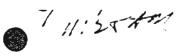
Futuristicaly, the Bill ought to consider the creation of a Territorial Commissioner on State Fairs, that will be self-sufficient in its planning and operation of major annual events like the Liberation Day Festivities. As a true incentive, gross receipts tax for this occasion should be waived or exempt for this period only.

The Territorial Commission on State Fairs should regulations and develop relationships with the Department of Public Health & Social Services, Department of Revenue & Taxation, Department of Parks & Recreation and the village commissioners. It should be required to submit quarterly program and financial reports to the general public.

Thank you for your cooperation.

ROSA T.P. SALAS

ATTACHMENT 4





LIAISON OFFICER

REPUBLIC OF PALAU Office of the Palau/Guam Liaison Officer

Suite 615, ITC Building Tamuning, Guam USA 96911 Phones: 646-9281/2 P.O. Box AC Agana, Guam 96910 Telex. (721) 6633

May 27, 1987

The Honorable Franklin Gutierrez Vice-Speaker Nineteenth Guam Legislature P. O. Box CB-1 Agana, Guam 96910

Dear Senator:

Thank you for soliciting my comments on Bill No. 464, regarding the new Guam and Micronesia Pacific Fair.

I feel that this bill has a merit in it, that it will encourage artists from my country to participate in the displaying of their handicrafts and cultural performances.

I regret to inform you that I will be off-island on that date and won't be able to personally state my opinion during the public hearing, but I would like to assure you that you have my full support of this bill.

Sincerely,

Charles M. Matsutaro

ATTACHMENT 5

Introduced

MAY 07 '87

NINETEENTH GUAM LEGISLATURE 1987 (FIRST) Regular Session

Bill No.464 (LS)

Introduced by:

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F. J. Gutierrez

AN ACT TO ADD A NEW 1 GCA \$1633, RELATIVE TO ESTABLISHING A GUAM AND MICRONESIA PACIFIC FAIR.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM: Section 1. A new 1 GCA \$1033 is added to read:

"\$1033. Guam and Micronesia Pacific Fair. (a) Annually, the Governor shall issue a proclamation calling upon the people of Guam to observe a Guam and Micronesia Pacific Fair which shall begin on the first Friday following Easter Sunday and run for no more than seventeen (17) calendar days. The Guam and Micronesia Pacific Fair shall:

- 1. be conducted at the location of Ypao Beach Park.
- 2. accept the participation of neighboring Pacific nations who shall be encouraged to develop displays of handicrafts, artists works, and cultural performers.
- encourage the participation of business and agriculture in presenting exhibits of manufactured goods, agricultural products and livestock for showing or for sale.
- 4. encourage the people of Guam, visitors to Guam, buyers and journalists from Asian rim and other nations to attend.
- 5. be subject to a gross sales tax of ten percent 10% instead of the Gross Receipts Tax on all goods and services sold at the fair.
- (b) The Guam Visitor's Bureau shall be the organizing body for the Guam and Micronesia Pacific Fair. The Department of Parks and Recreation shall assist by issuing permits for booths and exhibits and

designing the general layout of booths, exhibits and activities, with cultural awareness paramount in the design. The Department of Public Works shall inspect and ensure that the public facilities at Ypao Beach Park are in good working condition to adequately protect the health and safety of the persons at the Fair. The Department of Revenue and Taxation shall issue on a priority basis a license for each type of activity being conducted at the Fair which requires a license from that The Department of Public Health shall issue licenses for department. the preparation and sale of food. The Department of Commerce shall provide information and assistance to participants concerning the importation requirements of statutes and the U.S. Department of Agriculture and other agencies for importation of items into the territory for use at the Fair. The Department of Agriculture shall establish regulations for the judging of produce and livestock exhibited The Commissioners' Council shall create a mechanism for at the Fair. village competitions.

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- (c) The Governor shall appoint, from among the personnel of the departments and agencies mentioned in Subsection (b) of this Section, personnel to insure the success of the Guam and Micronesia Pacific Fair.
- (d) A gross sales tax of ten percent (10%) of the sale price of goods or services sold at the fair shall be collected and deposited to the Treasury of Guam.
- (e) Within thirty (30) days of the close of each Guam and Micronesia Pacific Fair, the Guam Visitor's Bureau shall report on the financial status of the Fair to the Governor and Legislature, and shall make recommendations to improve the implementation of the Fair."
- Section 2. A new Subsection .1024 is added to Section 19543 of the Government Code to read:
- ".1024 Amounts received by any participant in the Guam and Micronesia Pacific Fair from sales of goods or services at the Fair."

 Section 3. The first Guam and Micronesia Pacific Fair shall be held beginning Friday, April 8, 1988.

Section 4. The Guam Visitor's Bureau shall call its first organizational meeting for the 1988 Guam and Micronesia Pacific Fair within thirty (30) days of the date of enactment of this Act.

Section 5. 17 GCA §§22101 through 22104 are repealed.

Section 6. 9 GCA §§9301 through 9303 are repealed.